



R.G. PACKMAN & ASSOCIATES LTD.
The MGA of Choice

FOR IMMEDIATE RELEASE

FINANCIAL HORIZONS GROUP ANNOUNCES ACQUISITION OF MAJOR MGA IN ONTARIO.

OTTAWA, MARCH 4, 2015: John Hamilton, President & CEO of Financial Horizons Group, and Robert Packman, President & CEO of R.G. Packman & Associates Ltd., a prominent MGA in Ottawa, Ontario, are pleased to announce that R.G. Packman & Associates Ltd. has joined forces with Financial Horizons Group.

The transaction involved the purchase of 100% of the shares of R.G. Packman & Associates by Financial Horizons Group in exchange for cash and shares in the holding company of Financial Horizons Group. The transaction closed on February 28, 2015.

Financial Horizons Group operates nationally with four regions: in Ontario with Tony Ryan as President; in Atlantic Canada with Chris Valardo as President; in Quebec with James McMahon as President; and in Western Canada with Paul Isaacson as President.

The management team, office and staff of R.G. Packman & Associates will remain essentially unchanged. On a day-to-day basis, it will be "business as usual" for the staff and advisors.

"This acquisition is another strategic step in the growth of Financial Horizons Group as the leading MGA in Canada," said John Hamilton. Robert Packman added, "After extensive research of major MGAs in the Canadian marketplace, I decided that Financial Horizons Group was the perfect fit for my growing business. R.G. Packman has always provided top level service to our advisors, and joining such a strong MGA will greatly enhance our product offerings and services to our advisors".

About Financial Horizons Group:

Financial Horizons Group is a large Managing General Agency (MGA) providing life company products and services to over 9,000 independent advisors across Canada. Financial Horizons Group provides advisors with a mix of resources, products, services and value-added support, helping them to grow their business. Financial Horizons Group and its staff of professionals have extensive experience in the life insurance industry, and are dedicated to providing accurate and timely quotations to advisors from the industry's leading financial institutions. Financial Horizons Group's head office is located in Kitchener, Ontario.

<http://www.financialhorizons.com/>

About R.G. Packman & Associates Ltd.:

Founded in April 1999, R.G. Packman & Associates Ltd. has grown to become one of the leading MGAs in the Canadian financial services industry. They built a significant team of independent insurance advisors, agencies and brokerages in Ontario, British Columbia, Quebec and Atlantic Canada. Their reputation for openness, fairness and integrity has fuelled their exciting success.

With a professional team dedicated to serving the needs of their advisors and their clients, they offer unparalleled sales support and service through an experienced team of administrators and product specialists. They are proud to be an MGA for many major carriers and have a very broad range of insurance and financial services products.

Access to information, support from specialists, Advanced Case Consultants, underwriting advice and help on "special cases" are the foundation of their highest level standard of service and support.

<http://www.rgpackman.com/>

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